

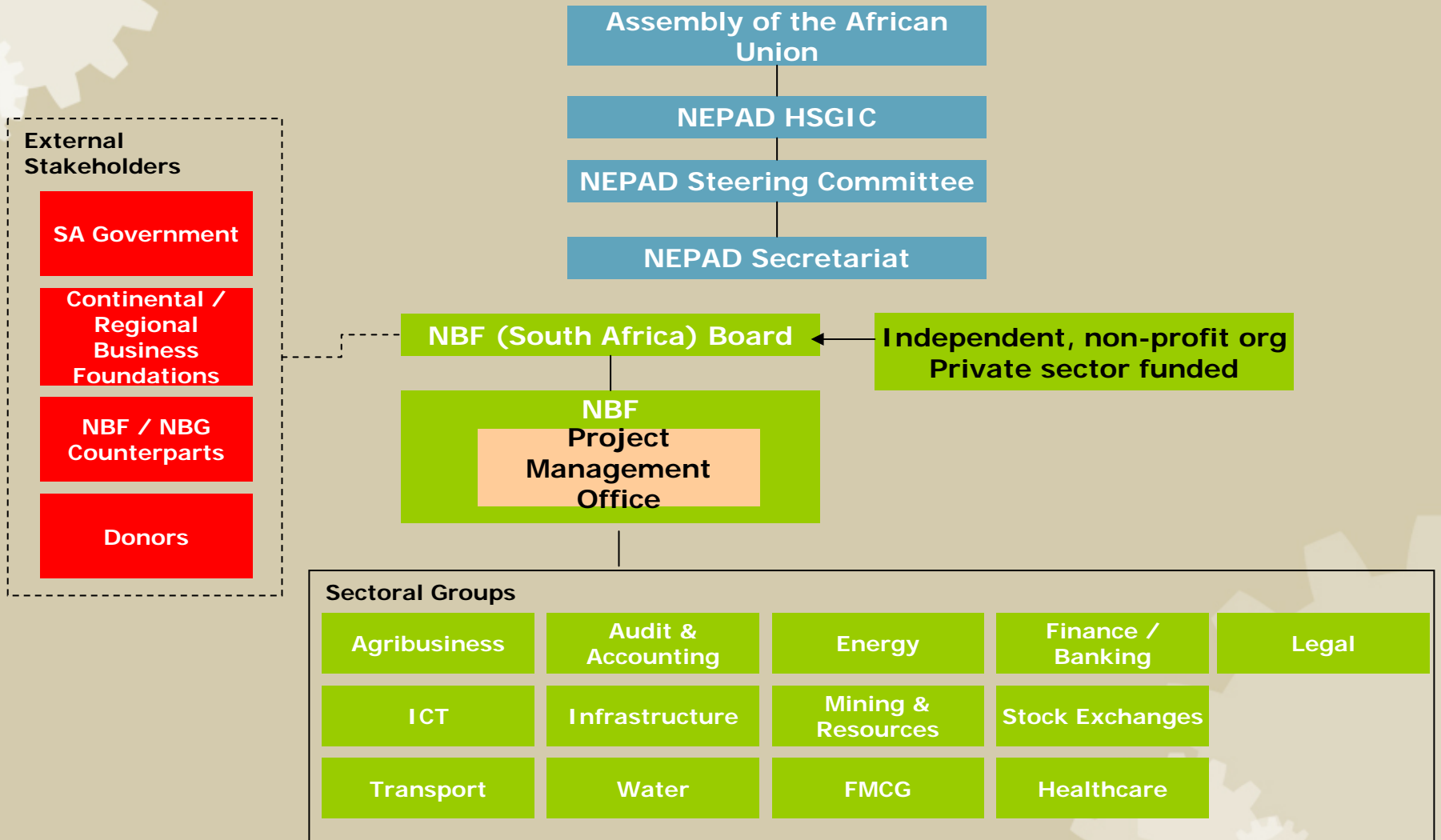


**Partnership (PPP)
Programmes in
Infrastructure
Development and on the
NEPAD Spatial
Development Programme**

24 July 2008

- **Background and Introduction**
- **The Project Management Office (WHAT?)**
 - **NBF PMO Value Proposition**
 - **Supporting mobilization of technical and financial assistance**
 - **Enhancing Regional Cooperation**
- **Strategy going forward (HOW?)**
 - **Selected priority development corridors**
 - **Upcoming events**

NEPAD and NBF structure



NBF Vision and Mission



- The NBF's vision envisages an African powerhouse that utilizes all its resources to generate innovative economic growth that engenders socio-political stability and sustainable livelihood for all its people on par with global standards.
- The NBF's mission is to create a platform for dialogue between the private and public sectors, ultimately creating a more sustainable business environment in Africa. The various sector heads within the NBF embark on projects on a voluntary basis and there are various initiatives being undertaken to achieve the NBF's goals.

► Strategic objectives



1. Promote an enabling environment for sustainable and profitable enterprises. Advocate appropriate and sustainable aid and trade relations and promote the creation of an optimal trade environment on the African continent;
2. Promote the development of Africa's human and natural resources for sustainable growth and development;
3. **To be a catalyst for NEPAD related business opportunities;**
4. To facilitate and coordinate activities across sectors;
5. To be a respected, well-funded, well-resourced and well-structured organisation which provides access to relevant global information and networks to enable enhanced business opportunities and adds to the Voice of African business
6. Promote and advocate the development of business best practice standards throughout Africa; and
7. To collaborate and integrate with relevant organisations across the globe.

Board members



- Dr. Reuel Khoza – Chairman
- Lynette Chen – Chief Executive Officer
- Stanley Subramoney - PWC
- Geoff Rothschild - JSE
- Cas Coovadia – Banking Council of SA
- Futhi Mtoba - Deloitte
- Russell Loubser - JSE
- Simo Lushaba – Sanibona
- Nozipho January-Bardill – MTN

PATRONS

- Graca Machel
- Sir Sam Jonah
- Lazarus Zim



► NBF Sectors



Subsector	Chairperson
Agribusiness	John Purchase, <i>Agricultural Business Chamber</i>
Audit & Accounting	Futhi Mtoba, <i>Deloitte</i>
Energy	Leo Dlamini , <i>Eskom</i> / Dion Govender, <i>Siemens</i>
Finance	Cas Coovadia, <i>The Banking Association of South Africa</i>
Fast Moving Consumable Goods	Demetri Pappadopoulos, <i>Pivot Holdings</i>
Healthcare	TBA
Legal	Pieter Steyn, <i>Werksmans</i>
ICT	Lynette Chen
Infrastructure	Hylton MacDonald, <i>Aveng Group</i> / Roelof van Tonder, <i>SA Association of Consulting Engineers</i>
Mining and Resources	Mzolisi Diliza, <i>Chamber of Mines of South Africa</i>
Stock Exchange	Geoff Rothschild, <i>JSE Limited</i>
Transport	Stanley Mkoko, <i>Transnet</i>
Water and Sanitation	Thabani Myeza, <i>Rand Water</i>

► NBF Sectors contd.



Subsector	Chairperson
SMME	Paul La Montagne, <i>Enablis</i>
Asset Management & Investment	Paul Hanratty, <i>Old Mutual</i>
Media & Communications	Sharon Penhallrick, <i>Telmar Media</i>

NBF Founding Partners



- Eskom
- MTN
- Transnet
- Anglo American
- Old Mutual

Supporting partners :

Rand Water (resources)

HP (resources, equipment, website)

Deloitte (consulting services)

E&Y (accounting services)

PWC (accounting services)

JSE (support services)

KPMG (auditing services)

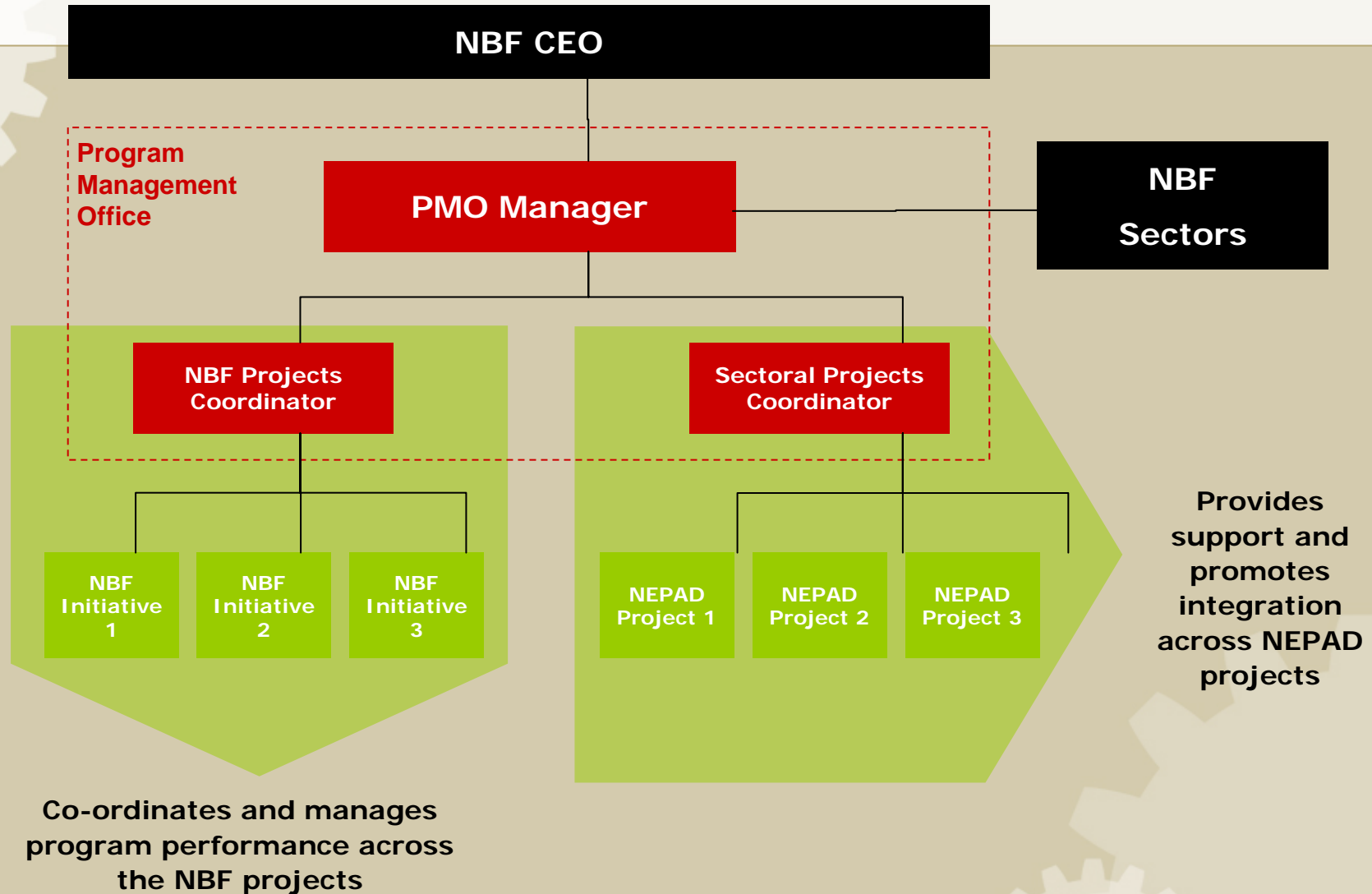


NBF Programmes



1. Membership – interactive networking sessions, information, projects
2. Cross-sectoral collaboration – Project Management Office to ensure project delivery
3. Partnerships – NEPAD Secretariat, government (DTI, DFA, Treasury, DPSA), African Development Bank, Development Bank of SA, G8 Ambassadors, chambers of commerce, Pan African Infrastructure Development Fund (PAIDF), SADC Banking Association, Enablis, Institute of Directors, NBG- Cote d'Ivoire
4. Programs –
 - NBF African Leadership Programme
 - NBF Business Guide
 - NBF Water Initiative
 - NEPAD Projects Conference (annual)
 - Trade and Investment Village
5. Trade missions
6. Research

The NBF Program Management Office should be structured to deliver on NBF initiatives and support NEPAD projects...



A NEW APPROACH TO DOING BUSINESS IN AFRICA: SOUTH AFRICA INCORPORATED



- **ENHANCING EFFECTIVE BUSINESS TO BUSINESS RELATIONSHIPS-
FROM COMPETITION PARTNERSHIP**
- **FOSTERING EFFECTIVE AND ACTION ORIENTED PUBLIC PRIVATE
PARTNERSHIPS**
- **ADOPTING A PRO-ACTIVE APPROACH TO IDENTIFYING AND
ACCESSING BUSINESS OPPORTUNITIES ACROSS AFRICA**
- **PLATFORM FOR AFRICAN PRIVATE SECTOR TO BECOME A KEY
PLAYER IN THE REALIZATION OF THE NEPAD VISION**

STRATEGIC APPROACH

NEPAD is a reform and transformational agenda that provides a vision, principles and priorities as a framework that should guide interactions within/between African governments, private sector, regional and continental organizations, CSOs, citizens and vis-à-vis third parties.

Values & Principles

- African Leadership
- Self-Reliance/Reliance on own resources
- Effective Partnerships & Action Oriented Partnerships
- Pooling of Resources & Value Addition

Gov 2 Gov

PPP

Bus 2 Bus

Cit 2 Cit

PROJECT SCREENING & VALUE CHAIN ANALYSIS

Pooling of Resources

Capital

Skills/HR

Techno.

integrated

Value-addition and complementarities to enhance competitiveness!

**Core Strategic Function 1:
Facilitation, Coordination and
Knowledge Management
Activities**

**Core Strategic Functions 2:
Project Related Activities**

**Activity Area 1:
Access to key
decision makers
(political & prj. inf)**

**Activity Area 2:
Partnerships & coord.
(: cross sectoral and ID opp.
for synergies
complimentarity &
pooling of resources)**

**Activity Area 3:
Project preparation
and implementation**

**Activity Area 4:
Resourcing
(ID & mobilise
financing, technical
cap etc.)**

**Output measure 1:
Networks of influence,
privileged access and
Targeted information prj etc**

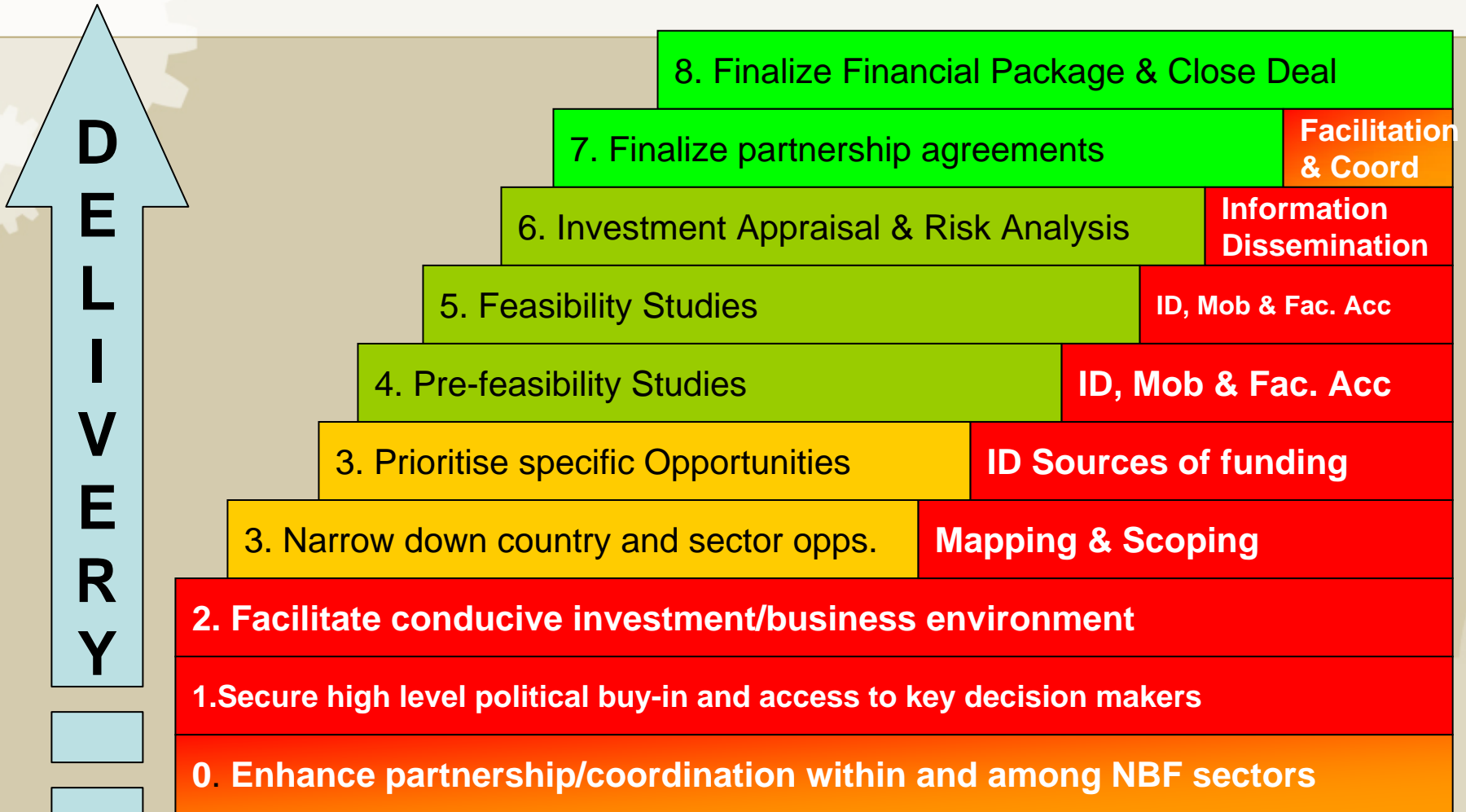
**Output Measure 2:
Effective PSC, bus-bus
Partnerships,
joint ventures,
Gov + Bus Coalitions**

**Output Measure 3:
Bankable projects,
business opportunities &
visibility of NBF Members**

**Output Measure 4:
FDI, pvt sector
Investments,
(Africa)**

**Increased NEPAD related
SA Business Ventures/Opportunities across Africa**

Project delivery process flow



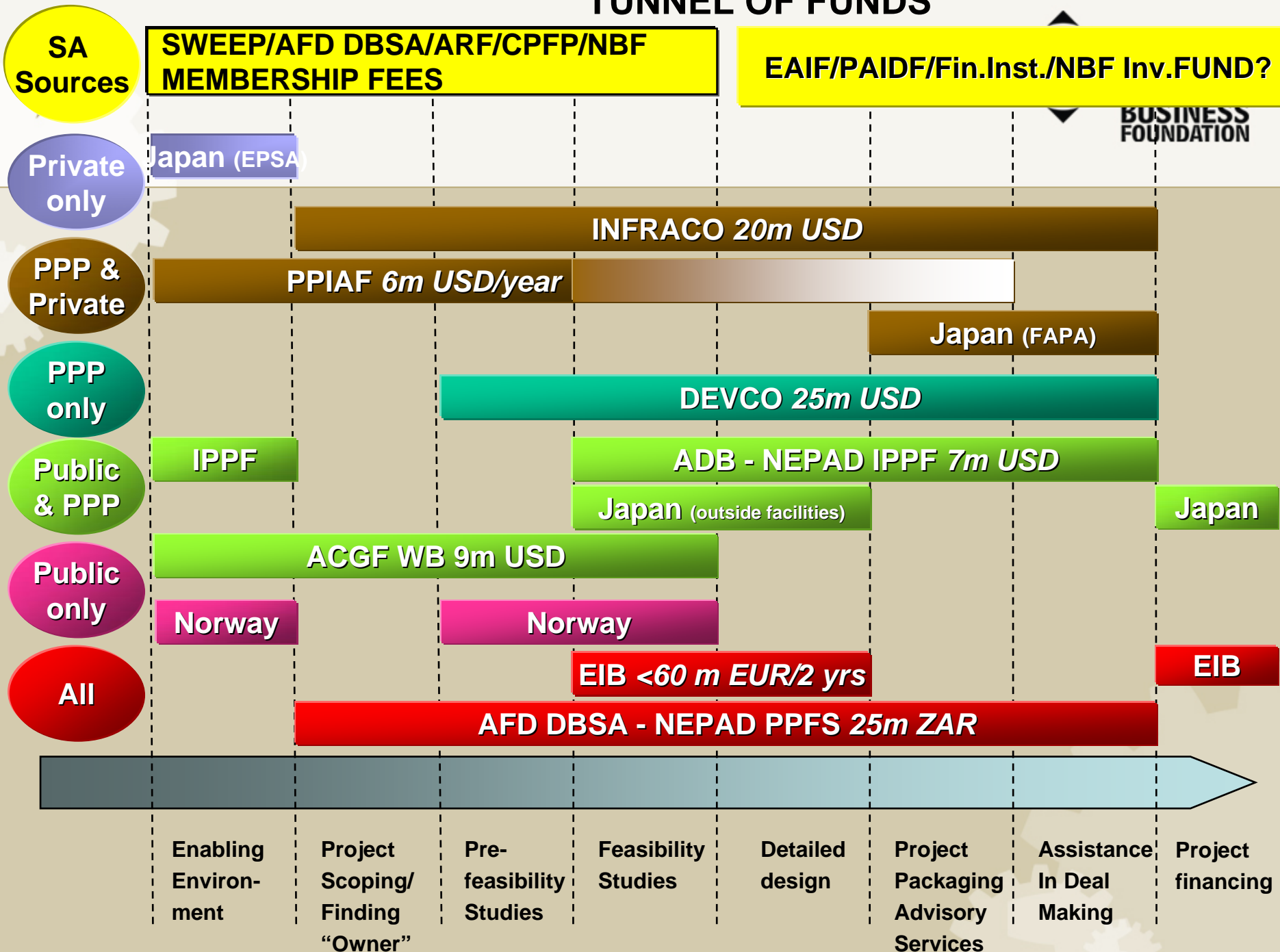
PMO

SECTOR COMMITTEES

MEMBERS

MEMBERS

TUNNEL OF FUNDS



SCALING UP PRIVATE SECTOR PARTICIPATION IN NEPAD IMPLEMENTATION



SADC NEPAD Business Forum Vision

FOUNDER PARTNERS



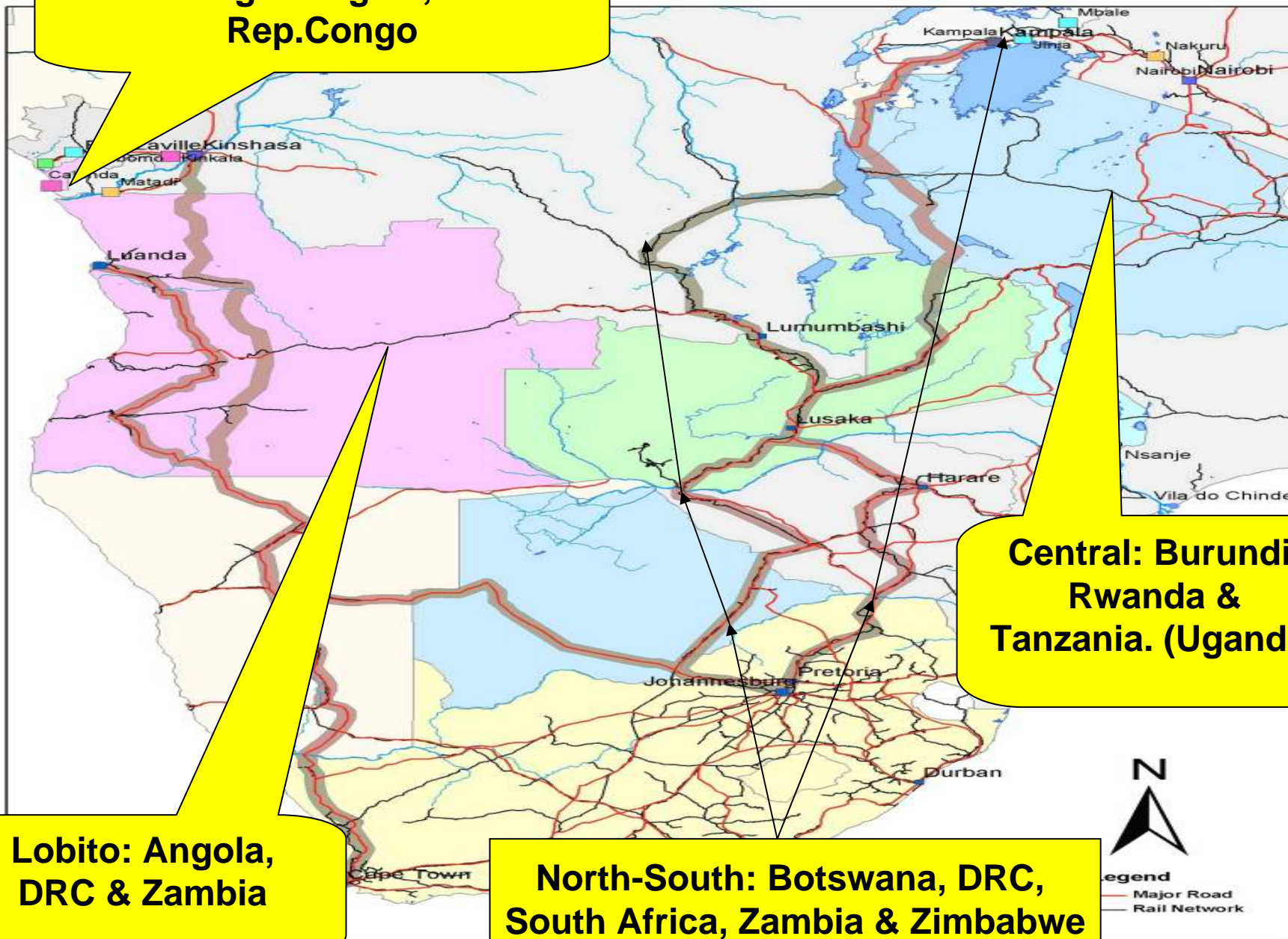
SADC NEPAD Business Forum Vision



Objectives

- Engage in dialogue with the various stakeholders in order to agree and establish a SADC NEPAD Business Forum that may be led by the NEPAD Business Foundation in South Africa.
- To encourage mutually advantageous economic cooperation between the NEPAD Business Foundation -South Africa (NBF-SA) and other key stakeholders from the SADC private sector and respective chambers of commerce.
- To exchange and/or utilise the expansion of existing contacts as well as for the establishment of new relations between all stakeholders from all countries in the SADC region, leading to the promotion and the encouragement of trade and investment within the region.
- To establish a platform for information exchange on market research and possible trade and investment opportunities.

Bas Congo: Angola, DRC & Rep.Congo



Lobito: Angola, DRC & Zambia

Central: Burundi, Rwanda & Tanzania. (Uganda)

North-South: Botswana, DRC, South Africa, Zambia & Zimbabwe



Legend

Major Road
Rail Network

Key upcoming events



The following events serve as platforms to deepen private sector participation in implementation:

1. SADC Corridors Review Programme and Investment Conference, 2-5 June 2008
2. Financing Infrastructure Projects in Southern Africa, 8-9 July 2008
3. NEPAD/SADC Regional Infrastructure Projects Conference (Jointly NBF, DFA, DTI, endorsed by NEPAD Secretariat/SADC Secretariat), 8 August 2008, Sandton Sun Hotel
4. Outcomes of all these events to inform follow-up processes towards implementation
5. Angola Business Forum, September 2008
6. NBF Networking Forum, October 2008

“ The Future is a Matter of Choice and
Not Chance”

The Black Swan

by

Nassim Nicholas Taleb

Thank you.

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